

# The Josman update Its all about you...



Certified Quality  
Advice Practice 

## INSIDE THIS ISSUE:

June 30 Deadline	1
Pension update	2
Staff Profile	3
Super contributions	3
Referral Network	4
Josman Media	4
Referral Competition	4

### Head office

Level 9, Niecon Tower  
17 Victoria Avenue  
Broadbeach Qld 4218

**Matthew Brown DIP FA AFPA**

**Brian Davis ADV DIP FS(FP)**

**Paul Hanslow CFP DIP FP JP**

**Mark Ryan DIP FS**

Authorised Representatives

**Phone:** 07 5554 4000

**Fax:** 07 5538 0577

**Email:** [planning@josman.com.au](mailto:planning@josman.com.au)

**Web:** [www.josman.com.au](http://www.josman.com.au)

### Disclaimer.

This editorial provides general information only. Before making any financial or investment decisions we recommend you consult a financial planner to take into account your particular investment objectives, financial situation and individual needs. Charter Financial Planning and its authorised representatives do not accept any liability for any errors or omissions of information supplied in this editorial. Josman Planning Pty Ltd trading as Josman Financial Group is a corporate authorised representative of Charter Financial Planning Limited ABN 35 002 976 294 AFSL 234665. It is believed to be correct at the time of publications, however no representation or warranty is given as to its accuracy. From time to time we may bring to your attention products, services and other information that may be relevant to you. If at any time you no longer wish to receive information, you may opt out by contacting our office.

## THINGS TO KNOW BEFORE JUNE 30!!

Most of you by now who were eligible should have started receiving your Government Stimulus package in the mail or bank accounts, with the general consensus being that the money will probably be spent on bills. While the Federal Budget didn't kick up too many surprises, there are some things happening and some tips we wanted to let you know about that you may want to take advantage of before June 30!!

1. The Tax Cuts are staying and so on the 1<sup>st</sup> July 2009 and 1<sup>st</sup> July 2010 you will have a little extra in your pay packets.
2. If you can bring forward tax deductions or expenses before June 30, then you will receive a greater benefit.
3. Government Co-Contributions – Up until the 30<sup>th</sup> June 2009, you can still take advantage of \$1.50 for every \$1.00 you contribute to Super for those eligible up to the limit, but this benefit is reducing after 1<sup>st</sup> July.
4. They also announced that the limits to Super Contributions are halving after 1<sup>st</sup> July, so if you wanted to add large lump sums into Super then it would be important to consider this before June 30.
5. Allocated Pensions – The reduction in the minimum payment to 2% has been extended for another year.
6. Small Businesses – The stimulus for Asset purchases and a “one-off” increased tax deduction has been increased to 50% for capital purchases of over \$1,000 and the timeframe has been extended until 31<sup>st</sup> December 2009.

The 2008/2009 Financial Year was not the best for our investors, there is definitely some light at the end of the tunnel, as I am writing this the market is up 21% since its last bottom mark in early March and we are seeing more confidence around the markets from investors. We are receiving quite a few new enquiries from investors saying that they would like to consider getting into the market now “while it is so low”.

Both the Sharemarket and the Property Market are currently perceived as being low and “Gearing” is now back in the spotlight as we get nearer to June 30. Our next series of Josman Seminars is coming up over the next 2 weeks and I will be talking about some of the tax tips and also “Gearing – With No Risk”. Yes it is possible to take the risk out of Gearing and more and more people today are now considering “borrowing the equity” from their home with interest rates so low and investing these funds into the markets to take advantage of the low market valuations.

A big thank you to our clients that have been referring their friends and relatives to us recently, your support is greatly appreciated.



Matthew Brown Dip FA  
Managing Director  
Broadbeach Office



Brian Davis Adv Dip FS  
Financial Planner  
Ballina Office



Paul Hanslow CFP Dip FP  
Financial Planner  
Pottsville Office



Mark Ryan Dip FS  
Financial Planner  
Sunshine Coast Office

## Pension withdrawals—1 July 2009

### Extension of 50% minimum pension draw down relief from 1 July 2009

The Government will halve the minimum payment amounts for account-based pensions (Allocated Pensions & Term Allocated Pensions) for 2009-2010. Reducing the minimum payment amounts for account-based pensions will assist pension account balances to recover from capital losses from the global recession. This measure extends the pension drawdown relief provided by the Government for 2008-2009. The minimum annual income payment for an account-based pension is calculated as a minimum percentage of the account balance as follows:

Age	Minimum annual payment	Minimum annual payment for 2008-2009 as per Regulations (announced 18 February 2009)*	Minimum annual payment for 2009-2010 as per Government announcement
Under 65	4%	2%	2%
65-74	5%	2.5%	2.5%
75-79	6%	3%	3%
80-84	7%	3.5%	3.5%
85-89	9%	4.5%	4.5%
90-94	11%	5.5%	5.5%
95 and more	14%	7%	7%

\*Note that where a pensioner has already received in excess of the reduced minimum, the minimum in their case will be the amount they have actually received. No refund will be allowed. Note: These limits are based on the pensioner's age at the commencement of the pension and at the start of each subsequent financial year.

This is great news for all clients who wish to continue to draw a lower income to help preserve capital in their funds.

Pension product providers will need to clarify whether a client who has already elected to draw the current 50% minimum pension in 2008-2009 will automatically have the 50% reduction in the minimum pension drawdown applied to their account in 2009-2010 or whether they will need to elect again that the reduced minimum applies. We anticipate this will come out from the fund managers in June or July.

## Staff profile



### **Mark Ryan—Financial Planner Sunshine Coast Office.**

Mark joined the team at Josman in February 2008 and is instrumental in establishing our Sunshine Coast office. Being based at Peregian Beach, Mark opened the doors to a small list of clients and has progressively expanded this list by becoming actively involved in the Sunshine Coast chapter of BNI (Business Network International) and the local community. Mark previously owned his own Financial Planning business in New Zealand where he gained his extensive experience in understanding the needs and objectives of each client and then tailoring appropriate individual strategies for them. Mark is married and has three children and is the coach of his son's soccer team which is proudly sponsored by the Josman Financial Group. Visiting Vietnam and sitting down with the family to his wife's cooking are rated at the top of his list.

## Reduction in Concessional Contributions Cap

The concessional contributions cap will be reduced from \$50,000 to \$25,000 with effect from 1 July 2009. This cap will continue to be indexed.

The transitional cap for concessional contributions for those aged 50 years and over will also be reduced, from \$100,000 to \$50,000. This reduced cap will apply for the 2009/10, 2010/11 and 2011/12 financial years, after which individuals aged 50 and over will revert to the lower \$25,000 cap (indexed). The transitional cap is not indexed.

The non-concessional contributions cap will remain at \$150,000 for the 2009/10 financial year, and will only increase when the new lower \$25,000 concessional cap is increased by indexation. Going forward, the non-concessional contributions cap will be calculated as six times the level of the (indexed) concessional contributions cap. It is expected that the bring-forward provisions will continue to allow eligible individuals to make non-concessional contributions of up to \$450,000 over a three-year period.

The existing grandfathering arrangements that apply to certain members of defined benefit schemes in relation to the concessional contributions cap will continue. These arrangements will also be extended to certain persons who were members of defined benefit schemes on 12 May 2009.

**22m** | **If you can't score from here,  
pass the ball to us;  
we always get results**

**JFG Josman Financial Group**  
ADVICE ON RETIREMENT - INVESTMENTS - SUPERANNUATION - INSURANCE  
Broadbeach, Pottsville, Ballina 1300 567 626  
JOSMAN BALLINA PTY LTD TRADING AS JOSMAN FINANCIAL GROUP IS A CORPORATE AUTHORISED REPRESENTATIVE OF CHARTER FINANCIAL PLANNING



Tel 07 5537 5755

Fax 07 5537 1055

Email: info@prjennings.com.au

Suite 10, 384 Oxley Drive

Runaway Bay QLD 4216

# Josman Business Referral Partners

**SMALL BUSINESS EVOLUTION**

*Providing Quality Business Solutions*

P. 1300 855 804  
F. (07) 5562 6699  
E. admin@sbe.net.au

**www.sbe.net.au**

100% CAPITAL PROTECTION\*  
ON INVESTMENTS & SUPER

## Financial Recovery Update

### Come along to our free information seminar

### Tuesday, June 9th, 2009

1st Presentation 4:00pm - 5.30 pm

2nd Presentation 6:00pm - 7.30pm

Broadbeach

Tea & Coffee will be served.

- How to protect your money in a downward market
- Tax effective strategies
- How to protect your wealth in tough economic times



Phone  
5554 4000  
to reserve your seat

Certified Quality Advice Practice



## Refer a friend/relative



### Complimentary financial plan valued at \$1,000 for every referral\*.

Name: \_\_\_\_\_

Address: \_\_\_\_\_

Contact: \_\_\_\_\_

Referred by: \_\_\_\_\_ Ph: \_\_\_\_\_

### PLUS Both you and your friend/relative go into the draw for a 7 night holiday at a 5 star resort valued at \$2,000(\*Conditions apply)

\*Referred clients must proceed with obligation free financial plan to be eligible. Entries close 30 November 2009. Winners notified in person. One entry per referral. Resort nominated by Josman Financial Group. Details to be returned to Josman Financial Group, P.O. Box 876 Broadbeach Qld 4218.